

School Financial Stability Briefing: Establishing Alternative and Innovative Revenue Streams

Tuesday 2nd October 2018 | [Etc Venues Liverpool Street, 4-12 Norton Folgate, London](#)

10.15	Registration & Morning Refreshments
11.00	Chair's Introduction ⇒ Russell Dalton , Chief Operating Officer, The Diocese of Worcester Multi Academy Trust
11.05	Morning Session: Maximise your funding and find new revenue streams <ul style="list-style-type: none">• The implications of implementing the National Funding Formula• Establishing strategies for preventing deficits and assessing limits to deal with financial uncertainty• Utilising DfE's recommended national deals offering significant savings• Developing a vitality plan: identifying and reviewing all existing, and potential, areas of both income and expenditure• Innovative ideas for financial savings and increasing revenue• Harnessing your stakeholders to have a greater impact• Making use of grants effectively to bring in revenue• Exploring options for funding sources and learn how and where to find grants• Outlining the best benchmarked deals for schools ⇒ David Allen , School Business Management Commercial Engagement lead, Schools Commercial Team, Department for Education, Fellow, ISBL ⇒ Julie Cordiner , Co-Founder, School Financial Success ⇒ Elisabeth Anderson , Director, Development Bryanston School ⇒ Simon Oxenham , Director of Resources, Southend High School for Boys and ISBL Trustee
13.00	Networking Lunch
13.45	Afternoon Session: Income Generation Solutions for your School <ul style="list-style-type: none">• Learning from peers: case study examples from schools and LAs• Thinking creatively and encouraging support from local stakeholders• Proven school case-studies: from quick solutions to bigger projects• Boosting the marketing of your school and maximising donations• Quick wins: passive income streams and getting paid for what you are already doing! ⇒ Matthew Clements Wheeler , COO, Bordesley Green Girls School and ISBL Trustee ⇒ Matthew Smith , School Business Manager, Sheringham Woodfields School ⇒ Richard Manville , Managing Director, FundED
15.30	Chair's Summary & Event Close

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